SAMPLE - Salesforce Cost & Renewal Report

Generated 2026-11-17 | USD | Version 2026-11-17.2

Fictional example

This sample uses fictional ACME data. It does not describe a customer, a real contract or a promised saving. Your report depends on the documents you provide.

Executive summary

We found 3 usage-related charges, $8,420 in total.

Annual recurring run-rate: $1,420,080.00 · CALCULATED. (Recurring $116,636 + the 12 added users × $142 on line 08) × 12. The Order Form's annual net agrees: $1,420,080.

Invoice total: $125,990.45 · FROM INVOICE. Invoice total, as printed

Figures describe the documents supplied. Spend worth reviewing is not a saving, and independent scenarios can overlap; they are not added together.

Document coverage and reading limits

The report is generated automatically by CalculateForce software. No person reviews or approves an individual report.

Document 1: Invoice, 8 priced lines read.

Document 2: Order Form, 7 priced lines read.

Document 3: Usage export, 0 priced lines read.

Document 4: Usage export, 0 priced lines read.

Needs you selected: No feature requirements supplied. Package fit remains unverified.

Unit prices and dated benchmarks

Published list prices are a reference, not a negotiated market benchmark or a promise of a discount. Historical list prices are labelled. No private customer pricing data is used.

Sales Cloud Enterprise

- Seats: 12
- Your net unit rate: $142.00/user/month
- Reference: $175.00/user/month · historical list
- Difference: -18.9% vs list
- Source checked: 2026-10-25

Sales Cloud Enterprise

- Seats: 288
- Your net unit rate: $142.00/user/month
- Reference: $175.00/user/month · historical list
- Difference: -18.9% vs list
- Source checked: 2026-10-25

Service Cloud Enterprise

- Seats: 330
- Your net unit rate: $148.00/user/month
- Reference: $175.00/user/month · historical list
- Difference: -15.4% vs list
- Source checked: 2026-10-25

Commercial line inventory

Each amount is read from its document. Lines from different documents or billing periods are not combined into a grand total. Unit periods must be read with the governing Order Form.

Document 1, line 24

- Product / charge: Sales Cloud Enterprise
- Quantity: 288
- Unit rate as printed: $142.00
- Line amount: $40,896.00
- Kind: subscription

Document 1, line 26

Product / charge: Service Cloud Enterprise

Quantity: 330

Unit rate as printed: $148.00

Line amount: $48,840.00

Kind: subscription

Document 1, line 28

Product / charge: MuleSoft

Quantity: 1

Unit rate as printed: $4,466.00

Line amount: $4,466.00

Kind: subscription

Document 1, line 30

Product / charge: Signature Success

Quantity: 1

Unit rate as printed: $22,434.00

Line amount: $22,434.00

Kind: support

Document 1, line 33

Product / charge: Agentforce Flex Credits

Quantity: Not printed

Unit rate as printed: Not printed

Line amount: $6,820.00

Kind: consumption

Document 1, line 35

Product / charge: Data 360

Quantity: Not printed

Unit rate as printed: Not printed

Line amount: $1,140.00

Kind: consumption

Document 1, line 37

Product / charge: Data 360 storage

Quantity: Not printed

Unit rate as printed: Not printed

Line amount: $460.00

Kind: overage

Document 1, line 40

Product / charge: Sales Cloud Enterprise

Quantity: 12

Unit rate as printed: $142.00

Line amount: $934.45

Kind: proration

Document 2, line 25

Product / charge: Sales Cloud Enterprise

Quantity: 12

Unit rate as printed: $142.00

Line amount: $5,826.58

Kind: subscription

Document 2, line 27

Product / charge: Sales Cloud Enterprise

Quantity: 288

Unit rate as printed: $142.00

Line amount: $490,752.00

Kind: subscription

Document 2, line 29

Product / charge: Service Cloud Enterprise

Quantity: 330

Unit rate as printed: $148.00

Line amount: $586,080.00

Kind: subscription

Document 2, line 31

Product / charge: MuleSoft

Quantity: 1

Unit rate as printed: $4,466.00

Line amount: $53,592.00

Kind: subscription

Document 2, line 33

Product / charge: Signature Success

Quantity: 1

Unit rate as printed: $22,434.00

Line amount: $269,208.00

Kind: support

Document 2, line 35

Product / charge: Data 360 Provisioning

Quantity: 1

Unit rate as printed: $0.00

Line amount: $0.00

Kind: subscription

Document 2, line 37

Product / charge: Flex Credits

Quantity: 1

Unit rate as printed: $0.00

Line amount: $0.00

Kind: consumption

Agentforce Flex Credits

This appears to be consumption-based Salesforce AI usage: Agentforce actions, prompts and voice draw down Flex Credits, billed after the month in arrears.

Amount: $6,820.00 · FROM INVOICE. Invoice line 05, September

The charge is on the invoice: $6,820.00, line 05.

Estimate: Your usage export shows 2,728,000 credits in September: × $2.50 per 1,000, exactly the $6,820.00 on the invoice.

Validate: Your previous contract: To see how your rate and quantities changed.

Data 360 consumption

Data 360 work - queries, segments, transforms - billed by the credits it consumed, in arrears.

Amount: $1,140.00 · FROM INVOICE. Invoice line 06, September

The charge is on the invoice: $1,140.00, line 06.

Data 360 draws legacy Data Services credits at $5.00 per 1,000 - twice your Flex rate, from a separate pool.

Estimate: Your usage export shows 228,000 Data Services credits in September: × $5.00 per 1,000, exactly the $1,140.00 on the invoice.

Validate: Your previous contract: To see how your rate and quantities changed.

Data storage beyond allocation

Data storage above your allocation, billed for the month in arrears.

Amount: $460.00 · FROM INVOICE. Invoice line 07, September

The charge is on the invoice: $460.00, line 07.

The contract states no storage allocation or rate.

Storage rose every month of the export: 24.10 to 25.37 TB.

Estimate: approx. 20 TB beyond allocation, if the last published price applied. The export shows a 25.00 TB maximum in September.

Validate: Storage allocation · not stated in the contract: Ask the account team for the allocation and its rate.

62% used at 41% of the term

How fast the commitment is being used, against how much of its term has passed.

Amount: $20,325.60 · MODELED. 8,130,239 credits beyond the 12M entitlement by 21 Feb 2027 × $2.50 per 1,000 credits (contracted). Usage past the entitlement is not stopped; it is billed monthly in arrears at the contracted rate.

7.4M of 12M credits used (62%) at day 83 of 202 (41% of the term).

The last 30 days burned 107K credits a day; the term average is 89,157.

Estimate: At the last 30 days' pace the commitment runs out approx. 7 Dec 2026, 76 days before it ends (range 39-52 days).

Estimate: Staying within 12M means 38,655 credits a day (-64%).

Validate: Whether the recent trend continues - the forecast is a scenario, not a bill.

Order Status drove most of September's increase

What changed between the two months, in parts that add up to the whole change.

Amount: $1,702.66 · CALCULATED. 681,064 more credits than August × $2.50 per 1,000

September: 2.73M credits over 30 days; August: 2.05M over 29.

Per day, +29% (raw totals +33%: August has 29 days of data).

Estimate: New Order Status workflow: +299,960 credits

Estimate: More requests: +141,269 credits (estimated split)

Estimate: More actions per request: +69,071 credits (estimated split)

Estimate: More prompts: +43,960 credits

Estimate: Voice: +30,780 credits

Estimate: Sandbox and preview use: +20,320 credits

Estimate: Not attributed: +5,120 credits (cause not recorded)

Validate: 35% of the change is split by estimate or not attributed: request-level data would firm it up.

Service Agent used 59% of September's Flex Credits

Where the credits went, by agent and workflow, read from the usage export.

Amount: $4,049.00 · CALCULATED. 1,619,600 credits × $2.50 per 1,000

2,728,000 Flex Credits in September.

Service Agent: 1.62M credits (59%)

Sales Agent: 469K credits (17%)

Prompt usage: 350K credits (13%)

Voice: 175K credits (6%)

Other: 115K credits (4%)

Service Agent: Order Status 42%, Returns 24%, Verification 18%, Other topics 16%.

Order Status: $0.38 a request

The cost of one business outcome: what a single request of this workflow costs in credits and dollars.

Amount: $0.38 · CALCULATED. 152 credits × $2.50 per 1,000

4,476 requests in September, 680,360 credits: 152 credits a request (7.6 actions).

Validate: What the same request costs when a person handles it: not in these documents.

Flex Credits Pre-Commit: 12M credits

What the contract commits to in Flex Credits, at what rate, and until when.

Amount: $30,000.00 · CALCULATED. 12,000,000 credits × $2.50 per 1,000

12M credits, Pre-Commit, at $2.50 per 1,000, 3 Aug 2026 - 21 Feb 2027.

Usage beyond the commitment is billed at the same Usage Rate, monthly in arrears.

A short-fall invoice follows if fewer than 12M credits are used by 21 Feb 2027.

Unused credits do not roll over.

Not co-termed: the Pre-Commit ends 21 Feb 2027, 25 days after the subscription renews - worth aligning at renewal.

Renewal in 71 days · 27 Jan 2027

The date your subscription renews, and the terms that decide its price.

Amount: $1,420,080.00 · CALCULATED. The annual subscriptions that renew: (Recurring $116,636 + the 12 added users × $142 on line 08) × 12. The Order Form's annual net agrees: $1,420,080.

The term ends 27 Jan 2027: 71 days from 17 Nov 2026.

The first renewal increase is capped at 7% on Sales Cloud and Service Cloud, for the same or greater quantities.

Enterprise was replaced on Salesforce's price list on 3 Sep 2026; existing customers keep legacy pricing.

Validate: Whether it renews automatically: Q-00412 does not restate it (the MSA renews for one-year terms unless notice is given 30 days before the end).

32 paid seats unassigned

Licenses you pay for that nobody is assigned to, from the License Utilization export.

Amount: $55,896.00 · CALCULATED. Unassigned seats × net monthly price × 12

Sales Cloud Enterprise Edition: 287 of 300 assigned, 13 free.

Service Cloud Enterprise Edition: 311 of 330 assigned, 19 free.

Identity: 4 of 100 assigned, 96 free (not priced on your documents).

Validate: Whether the free seats are for planned hires.

Invoice and contract agree

Two independent documents print the same quantities and prices for these charges.

Amount: $117,570.45 · VERIFIED. 5 invoice lines whose quantities and prices the Order Form prints too

Invoice and contract agree: 300 Sales Cloud users after the 12-user add-on, 330 Service Cloud users, term to 27 Jan 2027.

Signature Success Plan

The support tier, priced as a share of license fees.

Amount: $269,208.00 · FROM CONTRACT. Q-00412 · Signature Success Plan, $22,434.00 a month

$22,434.00 a month ($269K a year).

That is 25% of the net Sales and Service license fees it was signed with (calculated).

Since 3 Sep 2026 Premier is included with core, advanced and max.

Validate: No success-plan fee is priced for the 12 added users. Confirm none will be billed.

Validate: What Signature would cost on top of an edition that includes Premier: not published.

Sales Cloud add-on, prorated

A mid-term add-on, charged for the part of the period it was active.

Amount: $934.45 · VERIFIED. Invoice line 08, confirmed by the Order Form

$934.45 on line 08, 15 Oct 2026 - 31 Oct 2026.

12 × $142.00 × 17/31 days = $934.45, as printed.

The Order Form confirms it: 12 users from 15 Oct 2026, co-terminating with the subscription.

Unnecessary and overlapping spend checks

Unassigned does not necessarily mean unnecessary: account for planned hires, seasonal demand and contract minimums. Bundle overlap needs matching entitlements and availability; a product name alone does not establish duplicate billing.

Renewal in 71 days: Enterprise is retired from the price list

Salesforce replaced Enterprise with Core on its price list on 3 Sep 2026 and says existing customers keep legacy pricing. You pay $142 and $148 a user net; Q-00412 caps the first renewal increase at 7% for the same Services in the same or greater quantities.

Amount under review: $76,809.60 · ESTIMATED. Up to 7% on your Sales Cloud and Service Cloud subscriptions at renewal quantities ($1,097,280 a year) - the most Q-00412's renewal clause allows.

Basis: The largest increase the renewal clause permits on the capped products.

Confidence: medium.

Q-00412 · Renewal price protection For the first renewal term, the Monthly/Unit Price of S...

Q-00412 · Services: 288 × $142.00, 330 × $148.00

Validate: Whether the renewal is quoted on Enterprise: the clause names the Services on this Order Form, so a move to Core may fall outside it.

Validate: The renewal window opens 29 Oct 2026; notice not to renew is due by 28 Dec 2026 under the MSA (not restated on Q-00412).

32 seats unassigned: 13 Sales Cloud, 19 Service Cloud

Sales Cloud Enterprise Edition: 287 of 300 assigned. Service Cloud Enterprise Edition: 311 of 330 assigned. 12 seats were added on 15 Oct 2026.

Amount under review: $55,896.00 · CALCULATED. 13 × $142 × 12 + 19 × $148 × 12: what renewing the unassigned seats as they are costs a year

Basis: The annual cost of the seats License Utilization shows as unassigned, at net prices.

Confidence: high.

License Utilization export: provisioned vs assigned

Q-00412 · Services: net prices

Validate: Whether the 12 seats added on 15 Oct 2026 are for planned hires.

Validate: Fewer seats at renewal can trigger re-pricing under the MSA and would fall outside the 7% clause, which needs the same or greater quantities.

Flex Credits run out before the Pre-Commit ends

At the last 30 days' burn (107K credits a day) the 12M Pre-Commit runs out approx. 7 Dec 2026, 76 days before it ends. Usage keeps running past 12M - Digital Wallet does not stop it - and is billed monthly in arrears at the contracted rate.

Amount under review: $20,325.60 · MODELED. 8,130,239 credits beyond the 12M entitlement by 21 Feb 2027 × $2.50 per 1,000 credits (contracted). Usage past the entitlement is not stopped; it is billed monthly in arrears at the contracted rate.

Basis: Modeled usage beyond the commitment, priced at the contracted rate (expected case; best-high range).

Confidence: medium.

Q-00412 · Usage Details: 12,000,000 credits, $2.50 per 1,000

Usage export: 7,400,000 credits used

Validate: Whether the recent rise continues.

Validate: Whether any other Flex entitlement pools with this one (the earliest-expiring is drawn first).

Data 360 bills a separate pool at twice your Flex rate

Your Data 360 runs on legacy Data Services credits at $5.00 per 1,000 - a pool separate from the Flex commitment at $2.50 per 1,000. September: $1,140 (228,000 credits), approx. $640 of it grounding Agentforce answers.

Amount under review: $13,680.00 · ESTIMATED. $1,140.00 of Data 360 a month × 12.

Basis: The annual Data 360 spend in question, at this month's pace.

Confidence: medium.

Invoice line 06: $1,140.00

Q-00412 · Usage Details: Data Services Credits, $5.00 per 1,000

Validate: Legacy Data Services credits stay valid with no forced migration; moving to Flex Credits means swapping all of them at renewal.

Validate: Flex and Data Services multipliers differ by usage type, so the same work does not simply cost less.

Validate: Drawn from the Flex pool, the same work would add approx. 412K credits a month to a commitment that already runs out approx. 7 Dec 2026.

Order Status averages 7.6 actions per request

Each order status request costs 152 credits ($0.38): the example "Where is my order?" design has 7 billable actions, and 0.6 more run on average. A 4-action design is modeled at 80 credits ($0.20).

Amount under review: $9,668.40 · MODELED. (152 - 80 credits) × 4,476 requests × $2.50 per 1,000 × 12. Range: a design one action heavier or leaner.

Basis: The modeled difference between 7.6 actions and a 4-action design, a year at this month's volume.

Confidence: medium.

Usage export: Order Status rows - 34,018 actions, 4,476 sessions

Validate: Review whether these operations can be consolidated without losing accuracy.

Validate: Human benchmark: not provided.

Data 360 storage beyond allocation, every month

The invoice bills $460 for data storage beyond allocation. The usage export shows storage rising every month 24.10 to 25.37 TB, so the charge recurs.

Amount under review: $5,520.00 · ESTIMATED. $460 a month × 12; storage is still rising.

Basis: The annual storage overage at this month's level.

Confidence: low.

Invoice line 07: $460.00

Usage export: Data Storage Allocation, monthly maximum 24.53 / 25.00 / 25.37 TB

Validate: The storage allocation and its rate: the contract states neither, and Salesforce no longer publishes a Data 360 storage price.

Sandbox runs and Builder previews draw the production pool

3,000 sandbox actions (16 credits each) and 1,220 Builder-preview actions (20 each) used 72,400 credits - 2.7% of the month, $181 at the contracted rate. Sandbox use draws the same Flex pool as production; Tests run in Agentforce Testing Center consume no Einstein Requests or Flex Credits from the week of 17 Aug 2026; Data 360 queries made by tests are still metered.

Amount under review: $2,172.00 · ESTIMATED. This month's sandbox and preview credits (72,400) × $2.50 per 1,000 × 12.

Basis: The annual cost of sandbox and Builder-preview actions at this month's pace.

Confidence: high.

Usage export: Usage Business Env Type = Sandbox, and Feature = AgentPreview

Validate: Which sandbox test runs could move to Testing Center (its Data 360 queries are still metered).

Signature Success: Premier is now included with Core, Advanced and Max

You pay $22,434 a month ($269K a year) for Signature Success Plan - 25% of its net Sales and Service license fees at signing. Since 3 Sep 2026, Salesforce includes Premier with Core, Advanced and Max.

Amount under review: Unknown

Basis: No estimate yet: the price that would replace it is not published.

Confidence: low.

Q-00412 · Services: Signature Success Plan $22,434.00

Validate: The Signature Success price on top of an edition that includes Premier - ask the account team.

Validate: No success-plan fee is priced for the 12 added users: confirm none will be billed.

Lower-price package scenarios

These are conditional seat-cost scenarios at dated published USD prices, not recommendations that a lower edition fits your org. Keep the same seat count, use annual billing and compare only the priced CRM subscription. Reprice retained add-ons, implementation, lost features, support and consumption before making a decision. Included credits are per org and are not subtracted as cash. No contract changes are made by this report.

Sales Cloud Enterprise

Candidate: Pro Suite

Seats: 12

Modeled annual seats: $14,400.00

Difference from current: $6,048.00 lower in this seat-only model

Trade-offs and validation: Pro Suite replaced the separately listed Professional Edition; API access on it costs an extra $25 per user per month. Validate your required features, API access, automation limits, support, sandboxes, credit pools and repricing.

Sales Cloud Enterprise

Candidate: Pro Suite

Seats: 288

Modeled annual seats: $345,600.00

Difference from current: $145,152.00 lower in this seat-only model

Trade-offs and validation: Pro Suite replaced the separately listed Professional Edition; API access on it costs an extra $25 per user per month. Validate your required features, API access, automation limits, support, sandboxes, credit pools and repricing.

Service Cloud Enterprise

Candidate: Pro Suite

Seats: 330

Modeled annual seats: $396,000.00

Difference from current: $190,080.00 lower in this seat-only model

Trade-offs and validation: Pro Suite replaced the separately listed Professional Edition; API access on it costs an extra $25 per user per month. Validate your required features, API access, automation limits, support, sandboxes, credit pools and repricing.

Actions before renewal

1. Reconcile quantities, unit periods and the governing Order Form with your Salesforce account team.

2. Verify each spend-review item against usage, required features and future demand; do not add overlapping scenarios.

3. Ask for a written, like-for-like renewal quote, including repricing after any quantity or package reduction.

4. Confirm renewal and notice terms in your signed agreement. Automated clause extraction does not establish

your legal deadline.

5. Compare the full replacement cost, including support, credits, integration work and taxes, before approving a change.

Method and limits

Rule-based document parsing and arithmetic; no human consulting, negotiation or implementation is included. A readable document can still contain terms the parser does not understand. Missing evidence stays unknown. Public prices are dated snapshots, not a live Salesforce quote. Confirm source pages and written terms before relying on a result.

Your original files are read in your browser. With your consent, extracted text is processed on CalculateForce's Cloudflare server to build this report, then discarded. Unused previews expire after 48 hours; checkout orders are retained for 30 days, and payment starts a new 30-day retention period for the report and payment/delivery metadata. Expired active records are removed automatically; Cloudflare recovery backups can retain them for up to another 30 days. Email and Stripe retain records under their own policies.

Independent. Not affiliated with or endorsed by Salesforce. No saving, discount, package eligibility or legal interpretation is guaranteed.

Dated sources

1. Enterprise edition (legacy): Sales Cloud Pricing (Internet Archive capture, 7 May 2026)

RETIRED | Checked 2026-10-25

https://web.archive.org/web/20260507035305/https://www.salesforce.com/sales/pricing/

2. Enterprise edition (legacy): Sales Cloud Pricing (Internet Archive capture, 27 Mar 2025)

RETIRED | Checked 2026-10-25

https://web.archive.org/web/20250327211344/https://www.salesforce.com/sales/pricing/

3. Enterprise edition (legacy): New Salesforce Editions Bundle Everything Businesses Need for Agentic Transformation

RETIRED | Checked 2026-10-25

https://www.salesforce.com/news/stories/salesforce-simplifies-editions-2026/

4. Usage beyond the entitlement: Agentforce Pricing

LIVE | Checked 2026-10-25

https://www.salesforce.com/agentforce/pricing/

5. Usage beyond the entitlement: Flexible Buying Models

LIVE | Checked 2026-10-25

https://www.salesforce.com/pricing/flexible-buying-models/

6. Usage beyond the entitlement: Salesforce Monthly Account Summary Usage Statement FAQs (Knowledge Article 000390885)

LIVE | Checked 2026-10-25

https://help.salesforce.com/s/articleView?id=000390885&language=en_US&type=1

7. Hard stop when credits run out: FAQ: Digital Wallet Credits and Entitlements

LIVE | Checked 2026-11-02

https://help.salesforce.com/s/articleView?id=xcloud.wallet_faq_entitlements.htm&language=en_US&type=5

8. Hard stop when credits run out: Usage-Based Entitlements

LIVE | Checked 2026-11-02

https://help.salesforce.com/s/articleView?id=platform.users_understanding_tenant_usage_entitlements.htm&type=5

9. Hard stop when credits run out: Salesforce Main Services Agreement (updated September 1, 2026)

LIVE | Checked 2026-11-02

https://www.salesforce.com/en-us/wp-content/uploads/sites/4/documents/legal/Salesforce_MSA.pdf

10. Hard stop when credits run out: Agentforce Pricing

LIVE | Checked 2026-11-02

https://www.salesforce.com/agentforce/pricing/

11. Hard stop when credits run out: Controlling LLM Costs in Agent Fabric

LIVE | Checked 2026-11-02

https://docs.mulesoft.com/general/af-use-case-cost-management

12. Hard stop when credits run out: Salesforce Expands Agent Fabric to Automatically Stop Runaway Costs and AI Agent Failures Before They Impact Customers

LIVE | Checked 2026-11-02

https://www.salesforce.com/news/stories/agent-fabric-catch-failures-control-ai-costs/

13. Renewal price cap: Salesforce Main Services Agreement (updated October 15, 2026)

LIVE | Checked 2026-10-25

https://www.salesforce.com/en-us/wp-content/uploads/sites/4/documents/legal/salesforce_MSA.pdf

14. Renewal price cap: Salesforce MSA (archived November 10, 2018 version)

LIVE | Checked 2026-10-25

https://www.salesforce.com/en-us/wp-content/uploads/sites/4/documents/legal/Master%20Subscription%20Agreement%20Archive/salesforce-msa-111018-043019.pdf

15. Core edition (Sales and Service Cloud): Salesforce Sales Pricing

LIVE | Checked 2026-11-02

https://www.salesforce.com/sales/pricing/

16. Core edition (Sales and Service Cloud): Service Cloud Customer Service Software Pricing

LIVE | Checked 2026-11-02

https://www.salesforce.com/service/pricing/

17. Automatic renewal: Salesforce Main Services Agreement (updated October 15, 2026)

LIVE | Checked 2026-11-03

https://www.salesforce.com/en-us/wp-content/uploads/sites/4/documents/legal/salesforce_MSA.pdf

18. Automatic renewal: Renewal FAQ (Knowledge Article 005167138)

LIVE | Checked 2026-11-03

https://help.salesforce.com/s/articleView?id=005167138&language=en_US&type=1

19. Renewal pricing rules: Salesforce Main Services Agreement (updated October 15, 2026)

LIVE | Checked 2026-11-03

https://www.salesforce.com/en-us/wp-content/uploads/sites/4/documents/legal/salesforce_MSA.pdf

20. Cancelling or reducing mid-term: Salesforce Main Services Agreement (updated October 15, 2026)

LIVE | Checked 2026-11-03

https://www.salesforce.com/en-us/wp-content/uploads/sites/4/documents/legal/salesforce_MSA.pdf

21. Pre-Commit: Agentforce Pricing

LIVE | Checked 2026-10-25

https://www.salesforce.com/agentforce/pricing/

22. Pre-Commit: Flexible Buying Models

LIVE | Checked 2026-10-25

https://www.salesforce.com/pricing/flexible-buying-models/

23. Pre-Commit: New Ways to Pay Make It Easier than Ever to Get Started with Agentforce

LIVE | Checked 2026-10-25

https://www.salesforce.com/news/stories/new-agentforce-payment-options/

24. Pre-Commit true-up: Flexible Buying Models

LIVE | Checked 2026-10-25

https://www.salesforce.com/pricing/flexible-buying-models/

25. Pre-Commit true-up: Buying Models for Consumption-Based Products

LIVE | Checked 2026-10-25

https://help.salesforce.com/s/articleView?id=xcloud.wallet_buying_models.htm&language=en_US&type=5

26. Data Services credits (legacy): Data 360 Pricing

LIVE | Checked 2026-10-25

https://www.salesforce.com/data/pricing/

27. Data Services credits (legacy): Data Cloud Pricing (Internet Archive capture, 6 Oct 2025)

LIVE | Checked 2026-10-25

https://web.archive.org/web/20251006192207/https://www.salesforce.com/data/pricing/

28. Data 360 (formerly Data Cloud): About Salesforce Data 360

LIVE | Checked 2026-10-25

https://help.salesforce.com/s/articleView?id=data.c360_a_data_cloud.htm&type=5

29. Data 360 (formerly Data Cloud): Data 360 (formerly Data Cloud)

LIVE | Checked 2026-10-25

https://www.salesforce.com/data/

30. Data 360 on Flex Credits: Data Services Billable Usage Types for Data 360

LIVE | Checked 2026-11-02

https://help.salesforce.com/s/articleView?id=data.c360_a_data_usage_types.htm&type=5

31. Agentforce action: Flex Credits Rate Card (updated as of August 31, 2026)

LIVE | Checked 2026-11-02

https://www.salesforce.com/en-us/wp-content/uploads/sites/4/assets/pdf/agentforce/Flex-Credits-Rate-Card-08.31.2026.pdf

32. Agentforce action: Agentforce Pricing

LIVE | Checked 2026-11-02

https://www.salesforce.com/agentforce/pricing/

33. Actions per request: Agentforce Pricing

LIVE | Checked 2026-10-25

https://www.salesforce.com/agentforce/pricing/

34. Actions per request: Flex Credit Pricing Calculator

LIVE | Checked 2026-10-25

https://www.salesforce.com/agentforce/pricing/calculator/

35. Agent steps that are not billed: Flex Credits Billable Usage Types

LIVE | Checked 2026-10-25

https://help.salesforce.com/s/articleView?id=ai.usage_flex_credits.htm&language=en_US&type=5

36. Data 360 storage beyond allocation: Data Cloud Pricing (Internet Archive capture, 6 Oct 2025)

UNVERIFIED | Checked 2026-10-25

https://web.archive.org/web/20251006192207/https://www.salesforce.com/data/pricing/

37. Data 360 storage beyond allocation: Flex Credits Billable Usage Types for Data 360

UNVERIFIED | Checked 2026-10-25

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LIVE | Checked 2026-10-25

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LIVE | Checked 2026-10-25

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LIVE | Checked 2026-10-25

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LIVE | Checked 2026-10-25

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LIVE | Checked 2026-10-25

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LIVE | Checked 2026-10-25

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LIVE | Checked 2026-10-25

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47. Signature Success Plan: Success Plans and Professional Services Pricing

LIVE | Checked 2026-10-25

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